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Abstracts

ROSARIO MILANO, L'ENI e l'Iran (1973-1978)

The article attempts to investigate the origins and the negotiation process which led to the international agreements signed by ENI and Iran during the 70's. Iran was (and still is) one of the largest oil producers in the world, with which Enrico Mattei as the first president and founder of ENI signed one of the most famous and politically important agreement: the so-called 75-25% agreement. During the 70's, as Iran experienced a deep economic transformation due to the development of national hydrocarbon reserves and industries, huge opportunities opened up for ENI in Iran. The scholarly analysis of the Italian-Iranian dynamics in oil politics, based on lots of different variables and historical sources, makes this article a multidisciplinary tool in the study of ENI and the world oil industry.

Keywords:

ENI

Seventies

Economic Partnership between Iran and Italy